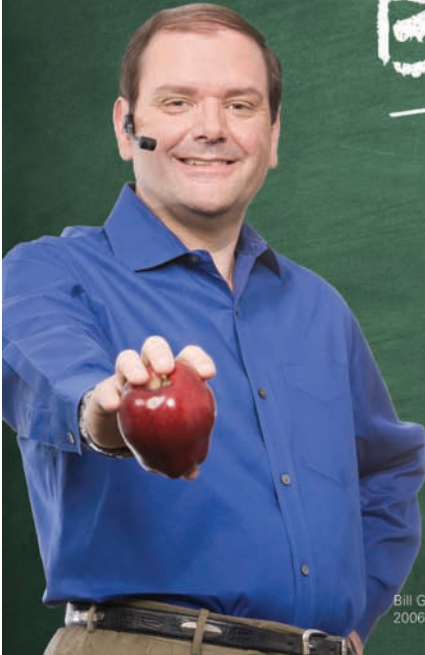


2012 WINTER/SPRING CATALOG

BACK to BASICS



HOT TOPICS, TIMELY CONTINUING EDUCATION

Mandatory Update, Broker-in-Charge Annual Review & Hot Topic Electives

KNOCK-OUT ETHICS FOR REALTORS® AND CE ELECTIVE CREDIT IN ONLY 4 HOURS!

WEEKDAY, WEEKNIGHT & WEEKEND CLASSES

TRAINING ACROSS THE STATE

ONLINE CONTINUING EDUCATION

LAUGH & LEARN WITH BILL GALLAGHER

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toll-free: 877-944-4260

CONTINUING EDUCATION

Cost: \$67 per course

Asheboro - The Exchange, 204 S Fayetteville St., Asheboro, NC 27203

3/12	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/12	Mon	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher

Asheville - DoubleTree Biltmore Hotel - 115 Hendersonville Road, Asheville, NC 28803

3/15	Thu	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/15	Thu	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
4/19	Thu	8:30am - 12:30pm	Ethics: Principles and Practices	Bill Gallagher
4/19	Thu	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher

Boone - Holiday Inn Express - 1943 Blowing Rock Road, Hwy 321S, Boone, NC 28607

4/14	Sat	8:30am - 12:30pm	Ethics: Principles and Practices	Bill Gallagher
4/14	Sat	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
6/2	Sat	8:30am - 12:30pm	Mandatory Update	Ben Wirtz
6/2	Sat	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Ben Wirtz

Burlington - Ramada Inn - 2703 Ramada Road, Burlington, NC 27215

4/18	Wed	8:30am - 12:30pm	Ethics: Principles and Practices	Bill Gallagher
4/18	Wed	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher

Charlotte - Myers Park Baptist Church - Cornwell Center Heaton Hall - 1931 Selwyn Avenue, Charlotte, NC 28207

2/27	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/27	Mon	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
5/7	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/7	Mon	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher

Charlotte - Superior School of Real Estate - 14815 Ballantyne Village Way, Suite 270, Charlotte, NC 28277

1/16	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
1/16	Mon	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
2/2	Thu	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/2	Thu	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher

2/4	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/4	Sat	1:30pm - 5:30pm	Real Estate Investment Fundamentals	Bill Gallagher
2/13	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/13	Mon	1:30pm - 5:30pm	Real Estate Investment Fundamentals	Bill Gallagher
2/20	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/20	Mon	1:30pm - 5:30pm	Handling Offers Properly Today	Bill Gallagher
2/29	Wed	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/29	Wed	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
3/2	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/2	Fri	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
3/3	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/3	Sat	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
3/5	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/5	Mon	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
3/5	Mon	1:30pm - 5:30pm	Today's Seniors: Meeting Their Needs	Stormie Benfield
3/24	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/24	Sat	1:30pm - 5:30pm	Real Estate Investment Fundamentals	Bill Gallagher
3/26	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/26	Mon	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
3/31	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/31	Sat	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
4/2	Mon	8:30am - 12:30pm	Broker-in-Charge Annual Review	Bill Gallagher
4/2	Mon	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
4/9	Mon	8:30am - 12:30pm	Handling Offers Properly Today	Bill Gallagher
4/9	Mon	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
4/21	Sat	8:30am - 12:30pm	Real Estate Investment Fundamentals	Bill Gallagher
4/21	Sat	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
4/23	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
4/23	Mon	1:30pm - 5:30pm	Today's Financing: Options & Solutions	Chris Reshetar, Troy Meeks
4/27	Fri	8:30am - 12:30pm	Ethics: Principles and Practices	Bill Gallagher
4/27	Fri	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
4/30	Mon	8:30am - 12:30pm	Broker-in-Charge Annual Review	Bill Gallagher
4/30	Mon	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
5/5	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/5	Sat	1:30pm - 5:30pm	Handling Offers Properly Today	Bill Gallagher
5/12	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/12	Sat	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
5/17	Thu	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/17	Thu	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
5/17	Thu	1:30pm - 5:30pm	Today's Seniors: Meeting Their Needs	Stormie Benfield
5/17	Thu	6:00pm - 10:00pm	Mandatory Update	Bill Gallagher
5/18	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/18	Fri	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
5/23	Wed	8:30am - 12:30pm	Mandatory Update	Ben Wirtz
5/23	Wed	1:30pm - 5:30pm	Ethics: Principles and Practices	Ben Wirtz
5/26	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/26	Sat	1:30pm - 5:30pm	Protecting & Promoting Client Interests in a Virtual World	Bill Gallagher
5/30	Wed	8:30am - 12:30pm	Mandatory Update	Terry Wilson
5/30	Wed	1:30pm - 5:30pm	Protecting & Promoting Client Interests in a Virtual World	Terry Wilson
6/1	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
6/1	Fri	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
6/1	Fri	1:30pm - 5:30pm	Today's Financing: Options & Solutions	Chris Reshetar
6/2	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
6/2	Sat	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher

6/4	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
6/4	Mon	1:30pm - 5:30pm	Protecting & Promoting Client Interests in a Virtual World	Bill Gallagher
6/5	Tue	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
6/5	Tue	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
6/8	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
6/8	Fri	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
6/8	Fri	1:30pm - 5:30pm	Ethics: Principles and Practices	Ben Wirtz
6/10	Sun	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
6/10	Sun	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
6/10	Sun	6:00pm - 10:00pm	Mandatory Update	Bill Gallagher

Charlotte - Temple Beth El - 5101 Providence Rd., Charlotte, NC 28226

5/22	Tue	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/22	Tue	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
5/22	Tue	1:30pm - 5:30pm	Today's Seniors: Meeting Their Needs	Stormie Benfield

Cherokee - Fairfield Inn - 568 Painttown Road, Cherokee, NC 28719

3/14	Wed	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/14	Wed	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher

Concord - McGill Baptist Church - 5300 Poplar Tent Rd., Concord, NC 28027

1/27	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
1/27	Fri	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
2/28	Tue	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/28	Tue	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
5/25	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/25	Fri	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher

Greensboro - Deep River Event Center - 606 Millwood School Road, Greensboro, NC 27409

2/15	Wed	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/15	Wed	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
3/11	Sun	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/11	Sun	1:30pm - 5:30pm	Real Estate Investment Fundamentals	Bill Gallagher
5/6	Sun	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/6	Sun	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
5/15	Tue	8:30am - 12:30pm	Broker-in-Charge Annual Review	Bill Gallagher
5/15	Tue	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
6/3	Sun	8:30am - 12:30pm	Mandatory Update	Ben Wirtz
6/3	Sun	1:30pm - 5:30pm	Ethics: Principles and Practices	Ben Wirtz

Greensboro - Greensboro Coliseum (Special Events Bldg) - 1921 W. Lee Street, Greensboro, NC 27403

3/23	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/23	Fri	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
4/10	Tue	8:30am - 12:30pm	Broker-in-Charge Annual Review	Bill Gallagher
4/10	Tue	8:30am - 12:30pm	Today's Seniors: Meeting Their Needs	Stormie Benfield
4/10	Tue	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
5/3	Thu	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/3	Thu	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
5/21	Mon	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/21	Mon	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
5/21	Mon	1:30pm - 5:30pm	Today's Seniors: Meeting Their Needs	Stormie Benfield

Greenville - The Pentecostals Church, 2950 S. Memorial Drive, Greenville, NC 27834

6/2	Sat	8:30am - 12:30pm	Mandatory Update	Diana Lambeth
6/2	Sat	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Diana Lambeth

Hickory - Crown Plaza Hotel - 1385 Lenoir Rhyne Blvd SE., Hickory, NC 28601

2/9	Thu	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/9	Thu	1:30pm - 5:30pm	Protecting & Promoting Client Interests in a Virtual World	Bill Gallagher
4/13	Fri	8:30am - 12:30pm	Broker-in-Charge Annual Review	Bill Gallagher
4/13	Fri	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
5/4	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/4	Fri	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher

Lake Norman Area - Cornelius - Bailey's Glen Community Clubhouse - 12100 Meetinghouse Drive, Cornelius, NC 28031

2/3	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/3	Fri	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
2/11	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/11	Sat	1:30pm - 5:30pm	Real Estate Investment Fundamentals	Bill Gallagher
2/21	Tue	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
2/21	Tue	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
4/29	Sun	8:30am - 12:30pm	Real Estate Investment Fundamentals	Bill Gallagher
4/29	Sun	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
5/20	Sun	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/20	Sun	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
5/21	Mon	8:30am - 12:30pm	Mandatory Update	Terry Wilson
5/21	Mon	1:30pm - 5:30pm	Protecting & Promoting Client Interests in a Virtual World	Terry Wilson
6/9	Sat	8:30am - 12:30pm	Mandatory Update	Terry Wilson
6/9	Sat	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Terry Wilson

Lake Norman Area - Cornelius - The Palace Theatre - 8325 Copely Drive, Cornelius, NC 28031

4/20	Fri	8:30am - 12:30pm	Broker-in-Charge Annual Review	Bill Gallagher
4/20	Fri	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
5/11	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/11	Fri	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
6/7	Thu	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
6/7	Thu	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
6/7	Thu	6:00pm - 10:00pm	Mandatory Update	Bill Gallagher

Lake Norman Area - Huntersville - Country Inn & Suites - 16617 Statesville Road, Huntersville, NC 28078

2/3	Fri	1:30pm - 5:30pm	Today's Seniors: Meeting Their Needs	Stormie Benfield
5/11	Fri	1:30pm - 5:30pm	Today's Seniors: Meeting Their Needs	Stormie Benfield
6/7	Thu	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Terry Wilson

Lake Norman Area - Mooresville - Charles Mack Citizen Center - 215 N. Main St., Mooresville, NC 28115

3/30	Fri	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/30	Fri	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
5/1	Tue	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/1	Tue	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
5/31	Thu	8:30am - 12:30pm	Mandatory Update	Terry Wilson
5/31	Thu	1:30pm - 5:30pm	Protecting & Promoting Client Interests in a Virtual World	Terry Wilson

Matthews - Holiday Inn Express - 9420 East Independence Boulevard, Matthews, NC 28105

6/6	Wed	8:30am - 12:30pm	Mandatory Update	Ben Wirtz
6/6	Wed	1:30pm - 5:30pm	Ethics: Principles and Practices	Ben Wirtz

Pinehurst - Carolina Hotel - 80 Carolina Vista Dr., Pinehurst, NC 28374

4/3	Tue	8:30am - 12:30pm	Ethics: Principles and Practices	Bill Gallagher
4/3	Tue	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher

5/19	Sat	8:30am - 12:30pm	Mandatory Update	Terry Wilson
5/19	Sat	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Terry Wilson

Pinehurst - The Homewood Suites Hilton - 250 Central Park Avenue, Pinehurst, NC 28374

1/20	Fri	8:30am - 12:30pm	Broker in Charge Annual Review	Bill Gallagher
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Raleigh/Durham/RTP - Cary - Bradford Hall at Carolina Preserve - 115 Allforth Place, Cary, NC 27519

2/1	Wed	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
2/1	Wed	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Bill Gallagher
2/17	Fri	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
2/17	Fri	1:00pm - 5:00pm	Protecting & Promoting Client Interests in a Virtual World	Bill Gallagher
3/7	Wed	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
3/7	Wed	1:00pm - 5:00pm	Ethics: Principles and Practices	Bill Gallagher

Raleigh/Durham/RTP - Morrisville - Four Points by Sheraton Raleigh Durham Airport - 1200 Claren Circle, Morrisville, NC 27560

2/18	Sat	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
2/18	Sat	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Bill Gallagher
3/9	Fri	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
3/9	Fri	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Bill Gallagher
3/17	Sat	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
3/17	Sat	1:00pm - 5:00pm	Real Estate Investment Fundamentals	Bill Gallagher
4/5	Thu	8:15am - 12:15pm	Ethics: Principles and Practices	Bill Gallagher
4/5	Thu	1:00pm - 5:00pm	Mandatory Update	Bill Gallagher
5/19	Sat	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
5/19	Sat	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Bill Gallagher
5/23	Wed	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
5/23	Wed	1:00pm - 5:00pm	Ethics: Principles and Practices	Bill Gallagher
6/9	Sat	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
6/9	Sat	1:00pm - 5:00pm	Real Estate Investment Fundamentals	Bill Gallagher
6/9	Sat	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Diana Lambeth

Raleigh/Durham/RTP - Raleigh - McKimmon Center @ NC State University - 1101 Gorman Street, Raleigh, NC 27606

1/4	Wed	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
1/4	Wed	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Bill Gallagher
2/7	Tue	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Bill Gallagher
2/16	Thu	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
2/16	Thu	1:00pm - 5:00pm	Ethics: Principles and Practices	Bill Gallagher
3/19	Mon	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
3/19	Mon	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Bill Gallagher
3/27	Tue	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
3/27	Tue	1:00pm - 5:00pm	Protecting & Promoting Client Interests in a Virtual World	Bill Gallagher
4/17	Tue	8:15am - 12:15pm	Ethics: Principles and Practices	Bill Gallagher
4/17	Tue	1:00pm - 5:00pm	Mandatory Update	Bill Gallagher
4/17	Tue	6:00pm - 10:00pm	Broker-in-Charge Annual Review	Bill Gallagher
4/26	Thu	8:15am - 12:15pm	Broker-in-Charge Annual Review	Bill Gallagher
4/26	Thu	1:00pm - 5:00pm	Mandatory Update	Bill Gallagher
4/28	Sat	8:15am - 12:15pm	Real Estate Investment Fundamentals	Bill Gallagher
4/28	Sat	1:00pm - 5:00pm	Mandatory Update	Bill Gallagher
5/8	Tue	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
5/8	Tue	1:00pm - 5:00pm	Ethics: Principles and Practices	Bill Gallagher
5/8	Tue	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Diana Lambeth
5/8	Tue	6:00pm - 10:00pm	Mandatory Update	Bill Gallagher
5/14	Mon	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
5/14	Mon	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Bill Gallagher
5/14	Mon	1:00pm - 5:00pm	Today's Seniors: Meeting Their Needs	Stormie Benfield

5/14	Mon	6:00pm - 10:00pm	Mandatory Update	Bill Gallagher
5/30	Wed	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
5/30	Wed	1:00pm - 5:00pm	Protecting & Promoting Client Interests in a Virtual World	Bill Gallagher
6/3	Sun	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
6/3	Sun	1:00pm - 5:00pm	Ethics: Principles and Practices	Bill Gallagher
6/6	Wed	8:15am - 12:15pm	Mandatory Update	Bill Gallagher
6/6	Wed	1:00pm - 5:00pm	Broker-in-Charge Annual Review	Diana Lambeth
6/6	Wed	1:00pm - 5:00pm	Ethics: Principles and Practices	Bill Gallagher
6/6	Wed	6:00pm - 10:00pm	Mandatory Update	Diana Lambeth

Statesville - Statesville Civic Center - 300 S. Center Street, Statesville, NC 28677

1/25	Wed	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
1/25	Wed	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
4/16	Mon	8:30am - 12:30pm	Broker-in-Charge Annual Review	Bill Gallagher
4/16	Mon	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
5/23	Wed	8:30am - 12:30pm	Mandatory Update	Terry Wilson
5/23	Wed	1:30pm - 5:30pm	Protecting & Promoting Client Interests in a Virtual World	Terry Wilson

Wilmington - Courtyard by Marriott, 151 Van Campen Blvd., Wilmington, NC 28403

3/18	Sun	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/18	Sun	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher

Wilmington - New Hanover Executive Center - 1241 Military Cutoff, Suite A, Wilmington, NC 28405

5/29	Tue	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/29	Tue	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
5/29	Tue	1:30pm - 5:30pm	Today's Seniors: Meeting Their Needs	Stormie Benfield

Winston-Salem - Bermuda Village - 142 Bermuda Village Drive, Bermuda Run, NC 27006

3/10	Sat	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/10	Sat	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
3/20	Tue	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
3/20	Tue	1:30pm - 5:30pm	Protecting & Promoting Client Interests in a Virtual World	Bill Gallagher

Winston-Salem - L.J. Veterans Memorial Coliseum (Windsor Club) - 2825 University Parkway, Winston-Salem, NC 27015

1/26	Thu	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
1/26	Thu	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
4/24	Tue	8:30am - 12:30pm	Ethics: Principles and Practices	Bill Gallagher
4/24	Tue	1:30pm - 5:30pm	Mandatory Update	Bill Gallagher
5/16	Wed	8:30am - 12:30pm	Mandatory Update	Bill Gallagher
5/16	Wed	1:30pm - 5:30pm	Ethics: Principles and Practices	Bill Gallagher
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5/24	Thu	1:30pm - 5:30pm	Broker-in-Charge Annual Review	Bill Gallagher
5/24	Thu	1:30pm - 5:30pm	Today's Seniors: Meeting Their Needs	Stormie Benfield

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Maribeth Damron

Your dedicated Online CE Support Representative

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877-944-4260



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WHY SUPERIOR?

Bill, Just a quick note to thank you for your great services. I attended your full day sessions in Winston on Nov. 1st. I truly appreciate your instruction, content, overview and delivery. I've taken "only Bill's" courses for many, many years.

Again... another thank you for your guidance last year. My company is thriving!!!

Regards, Cam

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FLEXIBLE REGISTRATION POLICY

FRIENDLY STAFF

TOP-NOTCH INSTRUCTORS

Don't have a question - have a "Thank You"! I was in the Sunday Morning Update Class at the McKimmon Center this past Sunday. Bill, you are so darn enjoyable. Have you "ever" done comedy? You keep the "dull and boring" so fresh and totally not dull and boring! Get the message across, too.

Look forward to having you next year...

Yvonne

GETTING STARTED

OPEN HOUSE/CAREER NIGHT

If you have friends and family members who are interested in joining our industry, or if they're just curious right now, encourage them to join us at an open house. We get together for conversation, some fun and Q&A. They can meet celebrated real estate instructor Bill Gallagher and get real insight into a career in real estate. They can also find out why NOW is the time to get their NC Real Estate license. For more: www.superiorschoolinc.com/GetStarted.

SUPERIOR SCORES AN 83% PASSAGE RATE AMONG FIRST-TIME CANDIDATES ON THE NC REAL ESTATE LICENSING EXAM!

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